

**POSITIVE COPING STRATEGIES AND PERFORMANCE  
LEVEL AMONG UNIVERSITI SAINS MALAYSIA (USM)  
ATHLETES**

**Vincent A. Parnabas\***

**Nagoor Meera Abdullah\***

**M.S. Omar-Fauzee\*\***

**Mohamad Nizam Nazaruddin\*\*\***

**Abstract**

Anxiety is one of the main barriers that impact on performance among athletes and countless researches have been conducted on coping strategy techniques to reduce anxiety among athletes. Coping strategies involve positive or negative techniques. Positive techniques include positive self-talk, physical activity, goal setting, thinking on practice, thought stopping, remembering the worst-case scenario, focus on what you can control, imagery, meditation, simulation, breathing techniques, progressive relaxation, autogenic training and biofeedback, while, negative techniques include drugs, alcohol and smoking. The present study sought to explore potential positive coping techniques used by athletes as influence by demographic variables of athletes. The sample consisted of 78 Universiti Sains Malaysia (USM) athletes. The sample was drawn from athletes who competed in MASUM (Sport between Universities). Results showed that imagery have the highest usage among athletes. National athletes used more positive coping techniques than state, district, and university level athletes. Positive coping techniques of high level performance athletes were more than medium and low level performance athletes. The findings emphasized the importance of positive coping strategies to enhance performance. Sport

\* Faculty of Sport Science and Recreation, Universiti Teknologi MARA(UiTM), Malaysia

\*\* Universiti Utara Malaysia, Kedah, Malaysia

\*\*\* Universiti Malaysia Sabah, Malaysia

psychologists, sport counselors and coaches should encourage their athletes to use positive coping strategies to improve performance.

**Key words:** Anxiety, Positive Coping Strategies and Performance

### Background

In sport, competition has the tendency to increase the level of anxiety of athletes (Bull, 2000). Sport psychologists have shown priority interest on the importance of anxiety on performance (Hardy & Jones, 1994). According to Raglin and Hanin (2000), anxiety is the main psychology factor has a great influence on performance. Many researches showed that winning in a competition depends on how an athlete can control their anxiety levels (Humara, 2001). The main problem among athletes is they fail to control their anxiety (Cox, Qiu and Liu, 1993; Bull, 2000).

Since anxiety is one of the main barriers to performance among athletes (Cox et al., 1993; Ortiz, 2006), many psychological researches have been conducted on coping strategies to reduce the level of anxiety of athletes (Cratty, 1989; Greenspan and Feltz, 1989; Cox et al., 1993; Taylor, 1996; Humara, 2001; Richards, 2004). When athletes feel anxious in a competitive situation, they try to use personal coping resources to reduce the anxiety (Cox, 2007). Coping has been defined by Lazarus and Folkman (1984: 141) as “constantly changing cognitive and behavioral efforts to manage specific external and/or internal demands that are appraised as taking or exceeding resources of the person”.

Coping strategies can be divided into positive and negative techniques. Positive techniques are positive self-talk, physical activity, goal setting, thinking on practice, thought stopping, remember the worst-case scenario, focus on what you can control, imagery, meditation, simulation, breathing techniques, progressive relaxation, autogenic training and biofeedback, while negative techniques are taking drugs, alcohol and smoking.

As a psychological method for improving self-confidence, positive self-talk deals with stressful situations by eliminating pessimistic thinking and worry, and leads to positive and rational

feelings about an athlete's ability (Weinberg and Gould, 1999; Bull, 2000; Anshel, 2003; Cox 2007; Ampofo-Boateng, 2009). Researchers have shown that engaging in physical activity has a healthy impact on blood circulation, relaxation and reduces anxiety and tension (Husak and Hemenway, 1986; Zaichkowsky and Takenaka, 1993; Anshel, 2003). Goal setting is a powerful technique that can be used to improve performance by setting performance, realistic, long term and short term goals (Weinberg and Gould, 1999; Anshel, 2003; Ampofo-Boateng, 2009). In a sport context, when athletes 'think practice', they are reflecting on a relatively relaxed, nonthreatening environment in which their sport skills were performed successfully (Anshel, 2003; Quinn, 2008). Thought stopping aims at changing negative thinking to positive thinking and concentrates on the task (Cox et al., 1993; Montgomery and Morris, 1994; Deford, 1999; Ampofo-Boateng, 2009). The worst-case scenario for an athlete is losing the contest and poor performance (Weinberg and Gould, 1999; Anshel, 2003), but a contest's outcome is not always under the person's control, so by thinking of the worst case scenario, an athlete is placing sport in perspective and enhancing self-confidence (Anshel, 2003; Neil, Mellalieu and Hanton, 2006). By focusing on what can be controlled, worry about uncontrollable factors is reduced and athletes become task oriented, and concentrate on immediate performance demands (Weinberg and Gould, 1999; Anshel, 2003).

Imagery, known as mental rehearsal, mental visualization or mental practice, helps athletes to reduce anxiety and improve performance by activating the muscles (Harris and Robinson, 1986; Cox et al., 1993; Vealey and Walter, 1993; Bull, 2000; Cox, 2007; Ampofo-Boateng, 2009). Vealey and Greanleaf (2001) defined Imagery as "using all the senses to re-create or create an experience in the mind" (p.248). The practice of meditation is associated with a passive attitude and decreased muscle tone, able to reduce anxiety, insomnia and psychosomatic diseases, and enhance energy, intelligence, creativity and health (Hackfort and Schwenkmezger, 1993; Christchurch, 2002; Cox, 2007). While, simulation makes athletes use real competition environment like audience, noise, mass media and referee, which can reduce anxiety at the sport event (Weinberg and Gould, 1999; Gervis, 2000; Bull, 2000). Mastering the technique of deep breathing can make athletes relax relieving tension and enhance self-confidence (Weinberg and Gould, 1999; Cox, 2007).

Progressive Relaxation based on Jacobson's idea that it is impossible to be nervous or tense in any part of the body where the muscles are completely relaxed (Cox, 2007). Relaxation begins with the muscles of the left arm and proceeds to those of the right arm, left and right legs, abdomen, back, and chest and shoulders, concluding with the neck and face muscles (Weinberg and Gould, 1999; Cox, 2007). Autogenic training involves the use of the mind to influence the body to balance the self-regulative systems that control the physiological functioning of the body, including circulation, breathing and heart rate (Ampofo-Boateng, 2009). Biofeedback uses instruments that help people to control responses of the autonomic nervous system and its usefulness for athletes who suffer from excessive anxiety (Cox, 2007). Once athletes become aware of bodily activities through the use of biofeedback, they proceed to learn how to bring their bodies under their own control (Ampofo-Boateng, 2009).

### **Aims**

The aim of this research was to identify the positive coping techniques used by athletes to deal with anxiety by exploring potential positive coping techniques, used by different categories of athletes. Besides that, this research also evaluates the performance of athletes with high, medium and low positive coping techniques usage.

### **Sample**

The sample consisted of 78 athletes, consisting of national athletes (N=17), state athletes (N=20), district athletes (N=23), university athletes (N=18). The sample was drawn from athletes who competed in MASUM (Sport between Universities). The highest level of participation of an athlete becomes his category. For example, athletes who participate at MSSM (Sport between Schools) had participated in sport competitions between states (example Perak and Selangor) before, so his category will be 'state' player even though at MSSM he represents his school. In other words, participants are divided into those categories according to their highest achievement in sport.

### **Methods**

Positive Coping Techniques Questionnaire was used which comprised of positive self-talk, follow by physical activity, goal setting, think on practice, thought stopping, remember the

worst-case scenario, focus on what you can control, imagery, meditation, simulation, breathing techniques, progressive relaxation, autogenic training and biofeedback.

**Results**

**Positive Coping Strategies Items**

Coping strategy techniques were evaluated and imagery have the highest mean ( $x = 3.74$ ), follow by breathing techniques ( $x = 3.57$ ), thought stopping ( $x = 3.33$ ), think on practice ( $x = 3.27$ ), goal setting ( $x = 3.12$ ), focus on what you can control ( $x = 2.95$ ), remember the worst-case scenario ( $x = 2.91$ ), physical activity ( $x = 2.77$ ), positive self-talk ( $x = 2.75$ ), meditation ( $x = 2.51$ ), simulation ( $x = 2.42$ ), progressive relaxation ( $x = 2.31$ ), autogenic training ( $x = 2.01$ ) and biofeedback ( $x = 1.11$ ).

Mental imagery can affect performance because when the player use imagery, the brain sends signals via the nervous system to the muscles to control and coordinate their function when doing the required task (Stevens, 2010). Furthermore, mental imagery intended to train athletes' minds and create the neural patterns in the brain to stimulate muscles to do the exact performance (Porter & Foster, 1990).

**Categories of Athletes**

One way ANOVA showed significant differences among categories of athletes,  $F(3, 78) = 4.307, p < 0.01$

TABLE 1. : Coping Techniques based on categories of athletes

Categories	Mean	Value-F	Value-p
National	37.2107	4.307**	0.000
State	33.8953		
District	31.1121		
University	37.9889		

\*\*  $p < 0.01$

Post-Hoc Tukey Test (Table 2) showed that national athletes used more positive coping techniques than state ( $p < 0.05$ ), district ( $p < 0.05$ ), university ( $p < 0.05$ ). Furthermore, positive coping techniques of state athletes were significantly different with national and university level athletes, but has no significant difference with district level athletes. Positive coping techniques of university athletes are less than national and state level athletes but no differ with district athletes.

TABLE 2.: Post Hoc Tukey: Positive Coping Techniques Among Categories of Athletes

Categories	National	State	District	University	N
National		* (2.170)	(1.231)	* (3.252)	17
State			×	*(2.321)	20
District				×	23
University			×		18

\* $p < 0.05$

#### Performance

One way ANOVA showed significant differences among categories of performance of athletes,  $F(2,78) = 14.2178$ ,  $p < 0.01$ . (Table 3).

TABLE 3. : Coping Techniques based on Performance

	Level of Performance	Positive Coping Techniques		
		Mean	Value-F	Value-p
Performance	High	19.4211	14.2178**	0.000
	Medium	15.2218		
	Low	13.3561		

\*\*  $p < 0.01$

Post-Hoc Tukey Test (Table 4) showed that positive coping techniques of high level performance athletes are more than medium ( $p < 0.05$ ) and low level performance athletes ( $p < 0.05$ ). Whereas positive coping techniques of medium level performance athletes are lower than high level performance athletes ( $p < 0.05$ ) but higher than low level performance athletes

( $p < 0.05$ ). Contrary, positive coping techniques of low level performance athletes are less than medium ( $p < 0.05$ ) and high level performance athletes ( $p < 0.05$ ).

TABLE 4.: Pos Hock Tukey: Positive Coping Techniques based on Performance

Level of Performance	High	Medium	Low	N
High		* (2.117)	* (2.2165)	31
Medium			* (2.170)	27
Low				20

\* $p < 0.05$

## Discussion

### Categories of Athletes

The purpose of this study was to identify the usage of positive coping techniques among Malaysian athletes. The result reviewed that national level athletes used the highest positive coping strategies and school level athletes the lowest. A few previous researches supported this result that elite athletes used the highest positive coping techniques, among those research are Orlick and Partington (1988), Gould, Finch and Jackson (1993), Smith, Schutz, Smoll and Ptacek (1995), Jones and Hardy (1990), Kioumourtzoglou, Tzetzis, Derri and Milhalopoulou (1997), Weinberg dan Gould (1999), Dale (2000), Park (2000) and Jarvis (2002).

Research of Hackfort and Spielberger (1989) and, LeUnes and Nation (2002) showed that elite athletes use positive coping strategies to combat anxiety and to enhance performance. In other words, the maximum usage of coping techniques can differentiate between elite and non elite athletes. This research also has been supported Anshel, Williams and Williams (2000) that elite athletes are popular in using many kind of positive coping techniques.

### Performance

The result showed that high performance athletes use the highest number of positive coping techniques and low performance athletes use the lowest number of positive coping techniques. Several researches indicated that using positive coping strategies as above can enhance performance. Among those are Dorsey (1976), Bennett and Hall (1979), Tsukomoto (1979), DeWitt (1980), Daniels and Landers (1981), Goodspeed (1983), Costa, Bonaccorsi and Scrimali (1984), Spigolon and Annalisa (1985), Krenz (1986), Zaichkowsky and Fuchs (1988), Zaichkowsky and Fuchs (1989), Boutcher and Zinsser (1990), Locke and Latham (1990), Kyllö and Landers (1995), Petruzzello, Landers, Hatfield, Kubitz and Salazar(1991), Prapavessis, Grove, McNair and Cable (1992), Blumenstein, Bar-Eli and Tenenbaum (1995), Sahni (1996), Kavussanu, Crews and Gill (1998), Caird, McKenzie and Sleivert (1999) and Cox (2007). Coping strategies play an important role in enhancing performance (Jones, 1995; Hanton and Jones, 1999; Aufenanger, 2005).

### Conclusions

As the conclusion of this study, it is found those national or elite athletes use the highest positive coping strategies and school level athletes, the lowest. Furthermore, the performances of those athletes using high positive coping strategies are highest and performances of athletes with low positive coping strategies are the lowest.

### Recommendation

The findings emphasize the importance of positive coping strategies to enhance performance. Sport psychologists, sport counselors and coaches should encourage their athletes to use the maximum number of positive coping strategies since it has been proved as the key for success.



## References

Ampofo-Boateng, K. 2009. Understanding sport psychology. Selangor, Malaysia:  
UPENA

Anshel, M.H. 2003. Sport psychology: from theory to practice. New York: Benjamin  
Cummings.

Aufenanger, S. J. 2005. Relationships between mental skills and competitive anxiety  
interpretation in open skill and close skill athletes. Thesis Master Miami University,  
Oxford, Ohio.

Anshel, M.H., Williams, L.R.T., & Williams, S.M. 2000. Coping style following  
acute stress in competitive sport. *The Journal of Social Psychology* **140**: 751-773.

Bennett, B. & Hall, C.R. 1979. Biofeedback training and archery performance.  
Paper presented to the International Congress in Physical Education. Trois Rivieres, Quebec.

Boutcher, S.H. & Zinsser, N.W. 1990. Cardiac deceleration of elite and beginning  
golfers during putting. *Journal of Sport and Exercise Psychology* **12**: 37-47.

Blumenstein, B., Bar-Eli, M. & Tenenbaum, G. 1995. The augmenting role of biofeedback:  
Effects of autogenic, imagery, and music training on physiological  
indices and athletic performance. *Journal of Sport Sciences* **13**: 343-354.

Bull, S.J. 2000. Sport Psychology: A self-help guide. Ramsbury, Marlborough:  
Crowood.

Caird, S.J., McKenzie, A.D., & Sleivert, G.G. 1999. Biofeedback and relaxation  
techniques improve running economy in sub-elite long distance runners. *Medicine*

and Science in Sports and Exercise **31** (5): 717-722.

Christchurch. 2002. Transcendental Meditation: An investment for health, energy, wealth, happiness and success. (<http://www.About Transcendental Meditation.htm>).

Costa, A., Bonaccorsi, M., & Scrimali, T. 1984. Biofeedback and control of anxiety preceding athletic competition. *International Journal of Sport Psychology* **15** (2): 98-109.

Cox, R. H. 2007. *Sport Psychology, concepts and applications* (6th ed.). New York: McGraw-Hill.

Cox, R.H., Qiu, Y. & Liu, Z 1993. Overview of sport psychology. In R.N. Singer, M. Murphey and L.K. Tennant, *Handbook of research on sport psychology* (p. 3-31). New York: Macmillan.

Cratty, C.J. 1989. *Psychology in contemporary sport*. EnglewoodCliff, NJ: Premsie-Hall.

Dale, G.A. 2000. Distractions and coping strategies of elite decathletes during their most memorable performances. *The Sport Psychologist* **14**: 17-41.

Daniels, F.S. & Landers, D.M. 1981. Biofeedback and shooting performance: A test of disregulation and systems theory. *Journal of Sports Psychology* **3**: 271-282.

Deford, F. 1999. The ring leader. *Sports Illustrated* **90**: 96-114.

DeWitt, D.J. 1980. Cognitive and biofeedback training for stress reduction with university athletes. *Journal of Sport Psychology* **2** (4): 288-294.

Dorsey, J.A. 1976. The effects of biofeedback assisted desensitization training on state anxiety and performance of college age male gymnasts. Unpublished doctoral dissertation, BostonUniversity, Boston.

Gervis, M. 2000. Children in sport. In S.J. Bull, Sport Psychology: A self-help Guide (p.144 – 156). Ramsbury, Marlborough: Crowood.

Goodspeed, G.A. 1983. The effects of comprehensive self-regulation training on state anxiety and performance of female gymnast. Unpublished doctoral dissertation, BostonUniversity, Boston.

Greenspan, M., & Feltz, D.L. 1989. Psychological interventions with athletes in competitive situations: A review. *The Sport Psychologist*3: 219- 236.

Gould, D., Finch, L.M. & Jackson, S. 1993. Coping strategies used by national champion figure skaters. *Research Quarterly for Exercise and Sport*64: 453-468.

Hackfort, D. & Schwenkmezger, P. 1993. Anxiety. In R.N. Singer, M. Murphey and L.K. Tennant, Handbook of research on sport psychology (p. 328–364). New York: Macmillan.

Hackfort, D & Spielberger, C.D. 1989. Anxiety in sports: an international perspective. New York: Hemisphere.

Hardy, L. & Jones, G. 1994. Future directions for performance related research in sport psychology. *Journal of Sport Sciences*12: 61-92.

Harris, D. V. & Robinson, W. J. 1986. The effects of skill level on EMG activity during internal and external imagery. *Journal of Sport Psychology* 8: 105-111.

Hanton, S. & Jones, G. 1999. The acquisition and development of cognitive skills and strategies: I. Making the butterflies fly in formation. *The Sport Psychologist*13: 1-21.

Humara, M. 2001. The relationship between anxiety and performance: A Cognitive-behavioral perspective. *Athletic Insight* 1(2):The Online Journal of Sport Psychology.

Husak, W.S. & Hemenway, D.P. 1986. The influence of competitive day practice on the activation and performance of collegiate swimmers. *Journal of Sport Behavior* **9**: 95-100.

Jarvis, M. 2002. *Sport Psychology*. New York: Routledge.

Jones, G. 1995. More than just a game: Research developments and issues in competitive state anxiety in sport. *British Journal of Psychology* **86**: 449-478.

Jones, G., & Hardy, L. 1990. Stress in sport: Experiences of some elite performers. In G. Jones and L. Hardy (Eds.), *Stress and Performance in Sport* (p.247-277). Oxford: John Wiley and Sons.

Kavussanu, M., Crews, D.J., & Gill, D.L. 1998. The effects of single versus multiple measures of biofeedback on basketball free throw shooting performance. *International Journal of Sport Psychology* **29** (2): 132-144.

Krenz, E. W. 1986. Hypnosis vs. Autogenic Training: A comparison. *American Journal of Clinical Hypnosis* **28** (4): 209-213.

Kioumourtzoglou, E., Tzetzis, G., Derri, V., & Milhalopoulou, M. 1997. Psychological skills of elite athletes in different ball games. *Journal of Human Movement Studies* **32**: 79-93.

Kyllo, L.B. & Landers, D.M. 1995. Goal setting in sport and exercise: A research synthesis to resolve the controversy. *Journal of Sport and Exercise Psychology* **17**: 117-137.

Lazarus and Folkman (1984). *Stress appraisal and coping*. New York: Springer.

Leunes, A. & Nation, J.R. 2002. *Sport Psychology*. CA, USA: Wadsworth.

Locke, E.A. & Latham, G.P. 1990. *A Theory of goal setting and task performance*.

Englewood Cliffs, NJ: Prentice-Hall.

Montgomery, B., & Morris, L. 1994. Living with anxiety. Singapore: Heinemann Asia.

Neil, R., Mellalieu, S.D. & Hanton, S. 2006. Psychological skills usage and the competitive anxiety response as a function of skill level in rugby union. *Journal of Sports Science and Medicine* 5: 415 – 423.

Orlick, T., & Partington, J. 1988. Mental links to excellence. *The Sport Psychologist*, 2: 105-130.

Ortiz, J. 2006. Efficacy of relaxation techniques in increasing sport performance in women golfers. *The Sport Journal* 19. (<http://www.thesportjournal.org/2006Journal/Vol19-No1/OrtizLaGrange1.asp>)

Quinn, E. 2008. Don't choke. How to reduce performance anxiety. *Medical Review Board*. ([http://sportsmedicine.about.com/cs/sport\\_psych/a/aa010603a.htm](http://sportsmedicine.about.com/cs/sport_psych/a/aa010603a.htm)).

Park, J. 2000. Coping strategies by Korean national athletes. *The Sport Psychologist* 14:63-80.

Raglin, J.S. & Hanin, Y.L. 2000. Competitive anxiety. In Yuri, L.H., *Emotions in Sport* (p. 93-111). Champaign, IL: Human Kinetics.

Richards, H. 2004. Coping in sport. In D.Lavallee, J.Thatcher, & M.V. Jones (Eds.), *Coping and emotion in sport* (p. 29-51). New York: Nova Science Publishers, Inc.

Sahni, S.P. 1996. Biofeedback mediated relaxation therapy for performance

enhancement. Paper presented at the International Scientific Sports Congress & Sports Goods Exhibition India.

Smith, R.E., Schutz, R.W., Smoll, F.L. & Ptacek, J.T. 1995. Development and validation of a multidimensional measure of sport specific psychological skills: The Athletic Coping Skill Inventory-26. *Journal of Sport and Exercise Psychology* **17**: 379-398.

Spigolon, L., & Annalisa, D. 1985. Autogenic training in frogmen. *International Journal of Sport Psychology* **16**: 312-320.

Stevens, C. (2010). How Mental Imagery Can Improve Skills and Athletic Performance by Ralph Teller. (<http://www.drstevenschram.com/chiro.html>).

Petruzzello, S.J., Landers, D.M., Hatfield, K.A., Kubitz, K.A. & Salazar, W. 1991. A meta-analysis on the anxiety reducing effects of acute and chronic exercise. *Sports Medicine* **11** (3): 143-182.

Porter, K. & Foster, J. (1990). *Visual Athletics*. Dubuque, Iowa: Wm. C. Publishers.

Prapavessis, H., Grove, J.R., McNair, P.J., & Cable, N.T. 1992. Self-regulation training, state anxiety, and sport performance: a psychophysiological case study. *Sport Psychologist* **6**(3): 213-229.

Taylor, J. 1996. Intensity regulation and athletic performance. In J.L. Van Raalte and B.W. Brewer (Eds.), *Exploring sport and exercise psychology* (p. 75–106). Washington, DC: American Psychological Association.

Tsukamoto, S. 1979. The effect of EMG biofeedback assisted relaxation on sport competition anxiety. Unpublished master's thesis, University of Western Ontario, London, Ontario.

Vealey, R. S. & Greanleaf, C. A. (2001). *Seeing is believed: Understanding and using*

imagery in sport. In J.M. Williams (Ed.), *Applied sport psychology: Personal growth in peak performance* (pp. 247-272). Mountain View, CA: Mayfield.

Vealey, R.S. & Walter, S.M. 1993. Imagery training for performance enhancement and personal development. In J.M Williams (ed.), *Applied sport psychology* (p. 137-147). Palo Alto, CA: Mayfield.

Weinberg, R.S. & Gould, D., 1999. *Foundations of Sport and Exercise Psychology*, 2<sup>nd</sup> ed. Champaign, IL: Human Kinetics.

Zaichkowsky, L.D & Fuchs, C.Z. 1989. Biofeedback-assisted self-regulation for stress management in sports. In Dieter Hackfort and Charles D. Spielberger, *Anxiety in sports* (p. 235-245). New York: Hemisphere.

Zaichkowsky, L.D. & Fuchs, C. 1988. Biofeedback applications in exercise and athletic performance. *Exercise and Sport Science Reviews* **16**: 381-421.

Zaichkowsky, L. & Takenaka, K. 1993. Optimizing arousal level. In R.N. Singer, M.Murphy, & L.K. Tennant (Eds.), *Handbook of research in sport psychology*(p.511-527). New York: MacMillan Publishing Company.