

# Measuring Competencies of Information Professionals

by

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# 1. The Significance of Measurement & Evaluation

*We cannot manage what we cannot measure.*

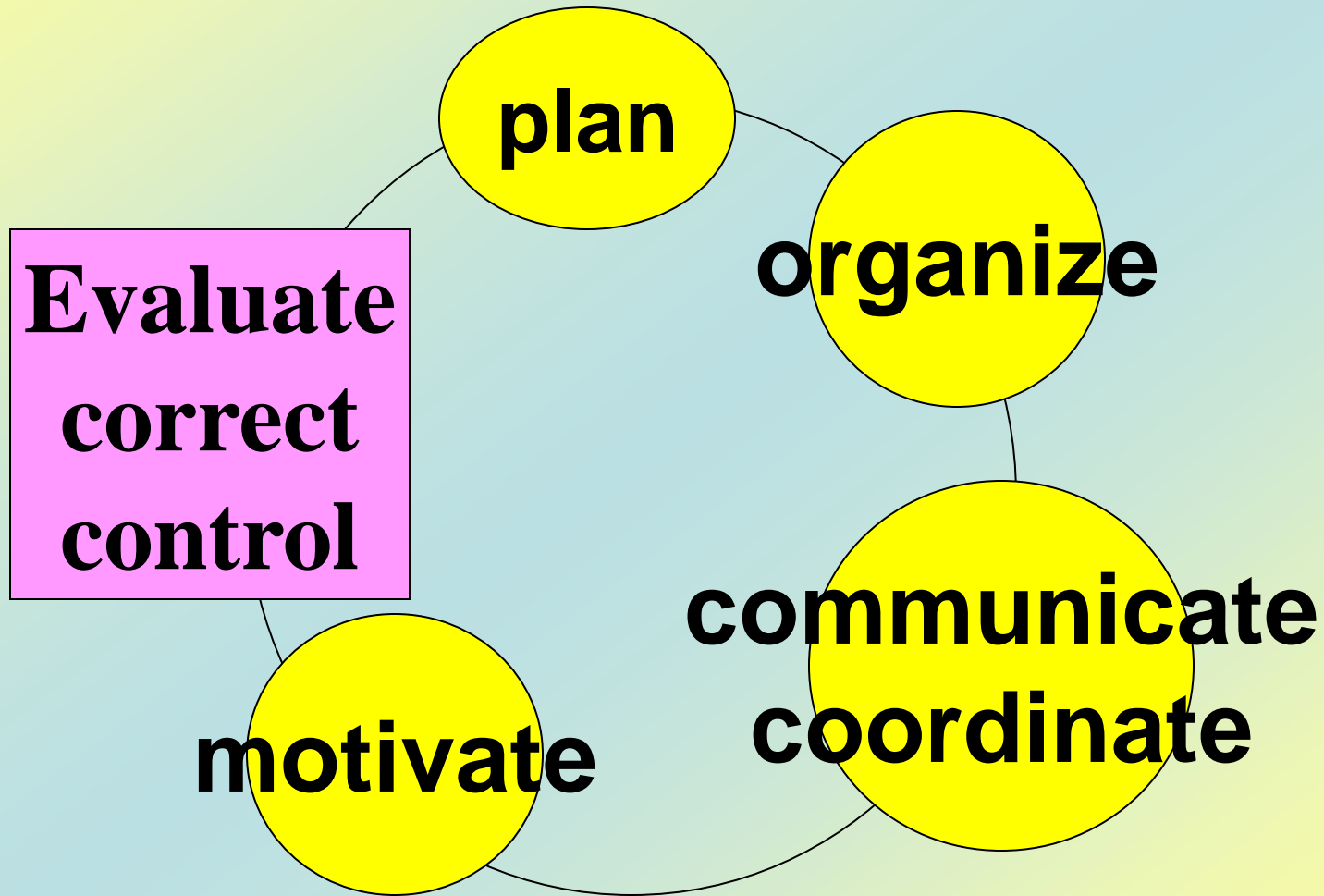
John Young, former CEO, Hewlett-Packard

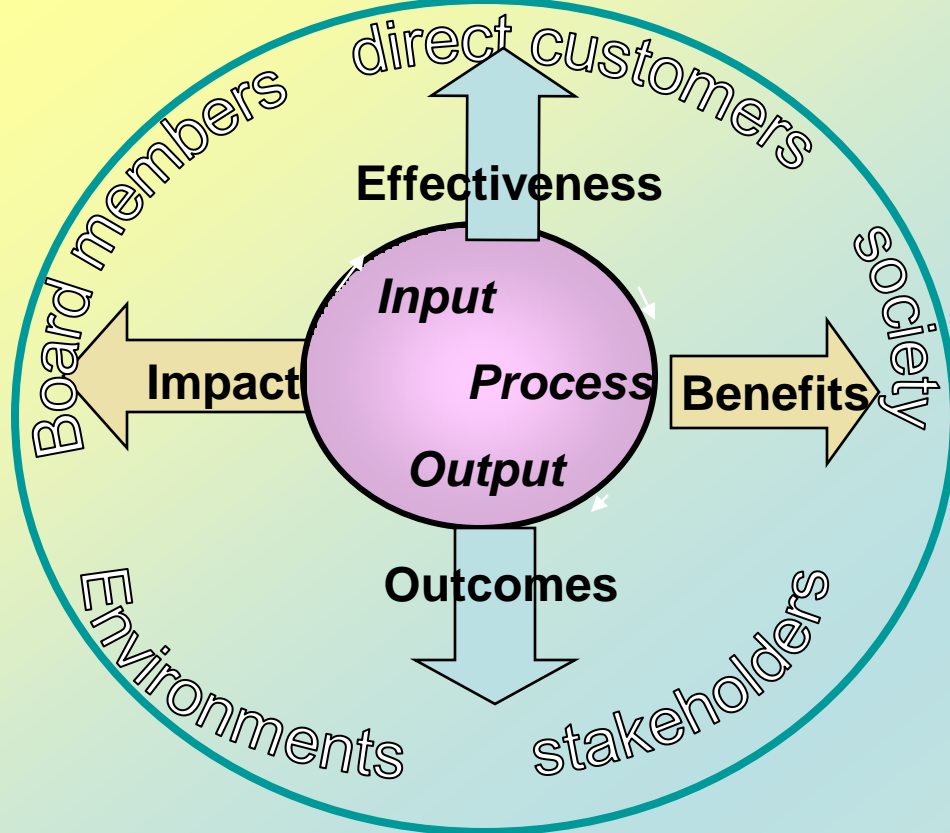
- ❖ **A very important part of managerial functions,**
- ❖ **Managers need to know the performance of staff,**
- ❖ **Good performance needs rewards,**  
**poor one needs corrections & improvements,**
- ❖ **Accountability of every task is necessary,**
- ❖ **Managers are responsible for staff performance.**

# Why do we evaluate?

- Good decision-making need data & evidences.
- **Allocating resources.**
- Reward good performances.
- **Correct mistakes; avoid past mistakes.**
- Improve performances.
- **Plan for better future.**
- **Select the better and the best.**
- **Compare with the best.**
- **Strive to do better.**
- .....

# Functions of management



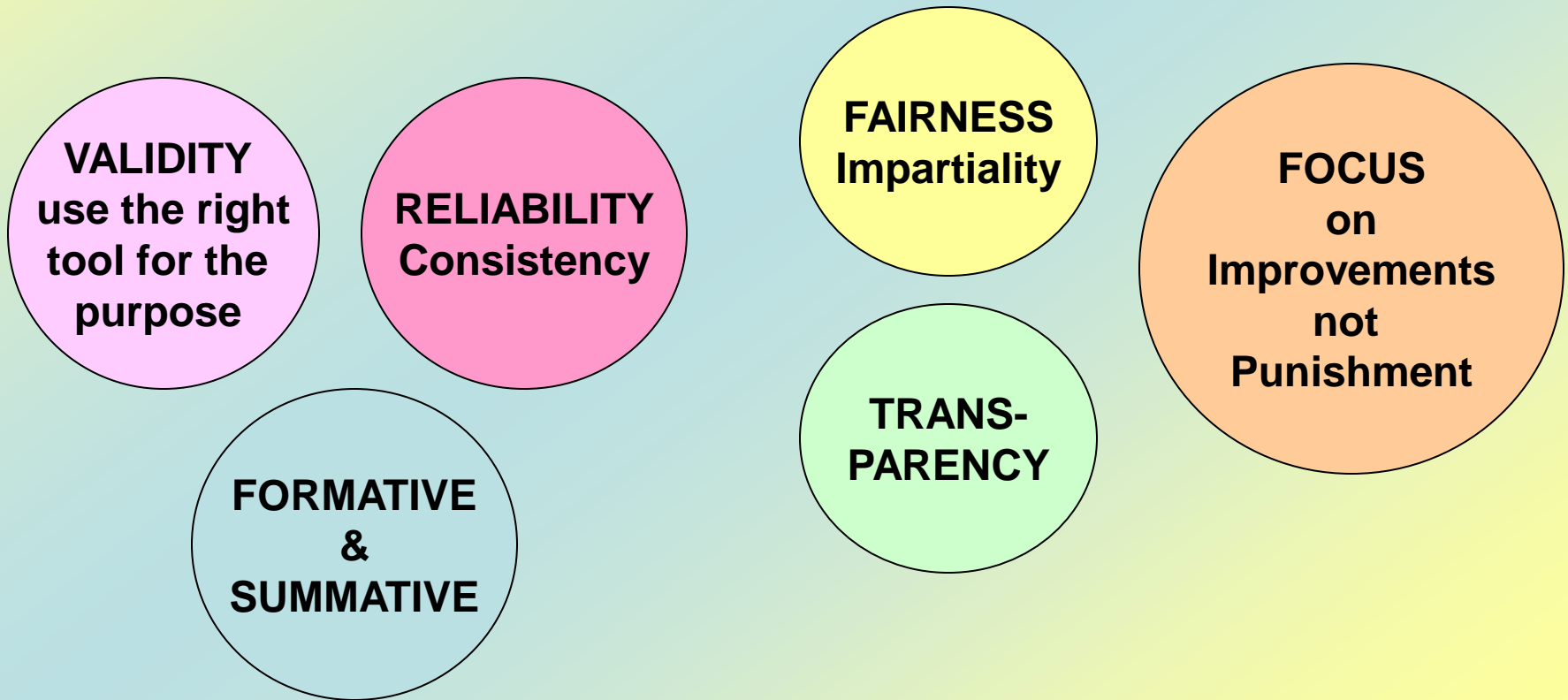


**The library  
within the  
context of society**

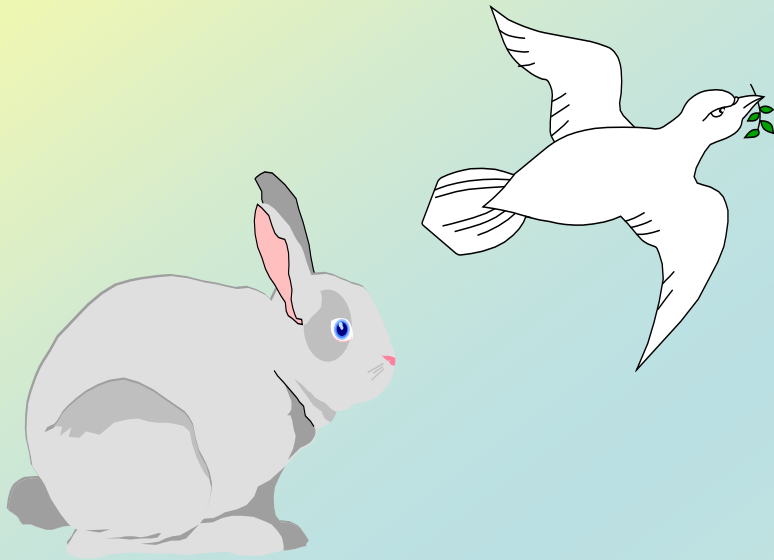
- **Performance measurement & evaluation is an essential management tool.**
- **It may be implemented in a variety of ways.**
- **It is multidimensional in nature.**
- **Each method has advantages as well as disadvantages.**

## 2. Principles in Measurement & Evaluation

- Both an art and a science.
- Evaluation- **an art of applying the science of measurement tools & techniques** to make decisions affecting people's performance, status and future career.



# *Validity*

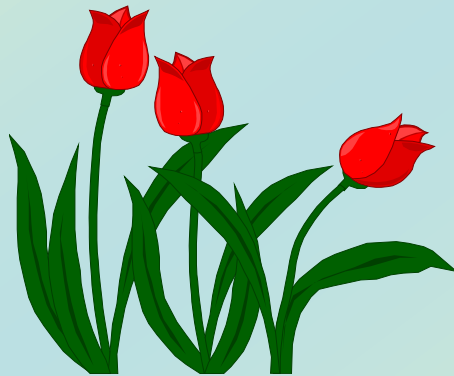
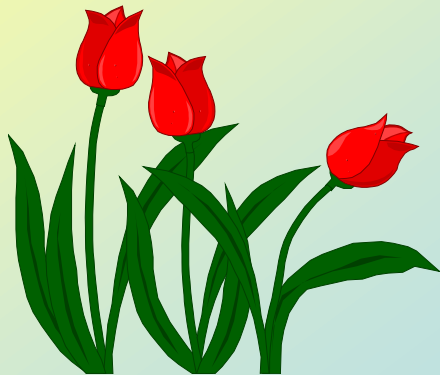


- **Appropriate for the function**
- **Does what is supposed to do**
- **Usable for the purpose**

*Is it valid to compare a rabbit with a bird?*



# Reliability



- You can trust it to act/ behave the way you expect.
- *Can be replicated and obtain results similar to the original.*
- Consistency
- *Replicability*

# General vs. Specific

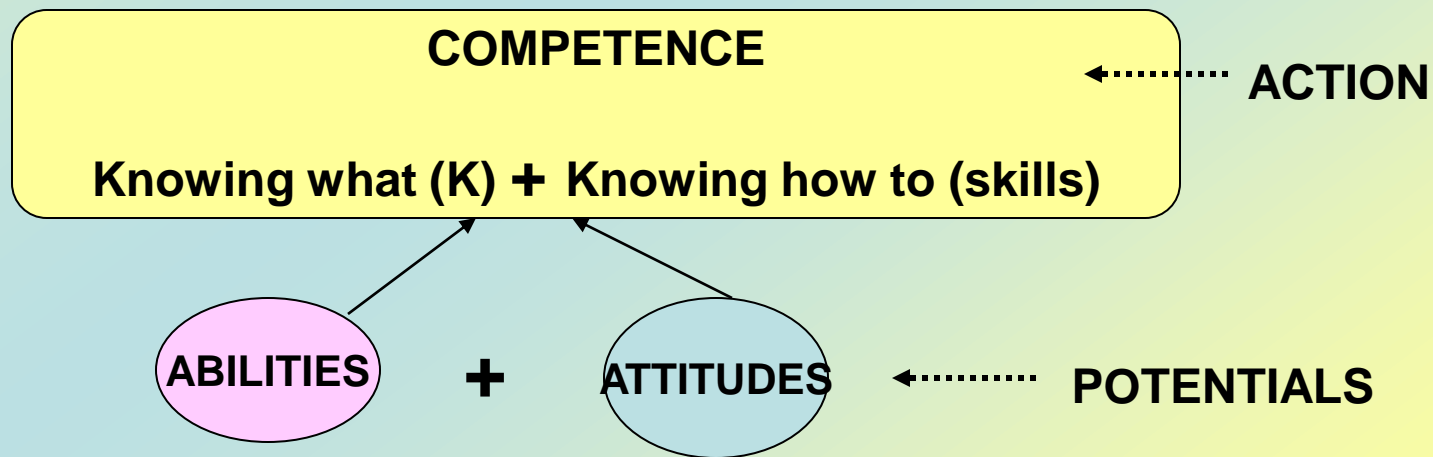


- *He is a good man.*

- **Gives 10% income to charity**
- *Active in PIBG*
- **Spends time with family**
- *Loves to read & share knowledge*
- **Helps neighbors**

### 3. COMPETENCY: Definitions

1. The generic knowledge, skills, or attitude of a person, related to effective behavior as demonstrated through performance.
2. A behavior, or set of behaviors that describe **excellent** performance in a particular work context.
3. One's faculty of doing things appropriately, based on one's abilities. **ABILITY** – inherent resources, intellectual & physical in humans which may be actualised in everyday practices.



No shortage of literature on competencies,  
**Very few studies on Measuring Competencies.**

*Norliya Ahmad Kassim. 2003's study among 125 MSC status companies*

**Personal Qualities** – Responsible & reliable  
Works well with others in a team

**KM competencies** – Internet technologies skills  
Able to manage value-added information  
Able to acquire, retrieve, analyse & disseminate

**Managerial skills** – Able to solve problems  
Business analysis skills

**Communication** – Able to communicate research findings  
Speak & write English proficiently  
Creative skills & use of graphic software

# Rehman's Study 1997: Special Library Professionals in Malaysia

## *Competencies for first entry level professionals:*

**50 Top & Middle managers of special libraries & info. agencies**

### FOUNDATION KNOWLEDGE

1. Structure of organ. & the role of info. service in the organ.
2. Proactive info. services
3. Establish vitality of info services in the eyes of top executives & key R&D personnel
4. Collection & related resources
5. Mission, goals, objectives of the organ.
6. Policies & procedures affecting info.
7. Basic subject concepts & terminology used in primary areas of users
- .....
19. Planning, decision making, problem-solving, organising, marketing, budgeting & cost analysis...

### FOUNDATION SKILLS

1. Organisation of materials
2. Info. Outreach, current awareness
3. Use of ICT
4. Working in teams
5. Info. Manipulating & packaging
6. Time management
7. Abstracting
8. Data gathering, analysis
9. Newspaper clippings & press releases
10. Planning, decision-making, problem-solving, budget preparation, fiscal mgt.
11. Supervising, assigning, organizing, monitoring, directing, appraising, reporting.....
18. Editing & publishing

## 4. Measuring Competencies

- Measuring competencies is just a portion of the whole integrated scheme of Performance Management (PM).
- PM is a process that includes planning, managing, motivating, evaluating & rewarding performance.

### **ACTION PLAN:**

**1. Identify the desired outcomes of every task. One task at a time.**

**2. Identify the level of competencies:  
beginner, middle / supervisory, manager, leader.**

**3. Prioritize: 'need to have', 'nice to have'.**

**4. Each staff understands what is expected / desired outcomes.**

**5. Individuals & teams align their behavior to meet expectations.**

**6. Establish SMART objectives for each task.**

# MISSION / VISION



## IT system executive

### Expected outcomes

**S**pecific

**M**easurable

**A**chievable

**R**ealistic

**T**ime-based

1. Users have 24 x 7 access to online information without breakdown.
2. Ensure security of data at all time.
3. Implement user-friendly interface, enabling fast access.
4. Provide training & assist users in efficient use of new applications.

- *What are the knowledge and skills needed to achieve the above results?*
- *What instruments to be used for measuring performance accurately?*
  - *What rewards are given when the outcomes are achieved?*
  - *What actions are taken when outcomes are not achieved?*



## ILL manager – expected outcomes

**S**pecific

**M**easurable

**A**chievable

**R**ealistic

**T**ime-based

1. Users have the requested items within 3 days ( in Malaysia) / within 10 days (from overseas).
2. Establish & maintain good working relationship with other libraries / info. Agencies.
3. Conduct research on ILL users' satisfaction & quality service.
4. Train subordinates in courtesy & efficient customer service twice a year.
5. Plan and manage budget for ILL.

- *What are the knowledge and skills needed to achieve the above results?*
- *What instruments to be used for measuring performance accurately?*
  - *What rewards are given when the outcomes are achieved?*
  - *What actions are taken when outcomes are not achieved?*

# Goal: Save the time of the reader

- **Inputs and processes**
  1. Materials are shelved & located at the right place.
  2. Provide clear, accurate & simple signage to assist users.
  3. Provide users-friendly manuals.
  4. Have ILL service within 3 days.
  5. Implement user-friendly OPAC.
  6. etc.....

# 5. CHALLENGES

- **Measurement is a science - accuracy, specificity, reliability, validity.**
- **Evaluation is an art of applying the science of measurement in the performance of people / product / services.**

- **Evaluation is a political activity; hence many critics & debates.**
  - **Communication & understanding among staff are critical.**
  - **The overall goal, mission & objectives of the organisation need to be appreciated by staff.**
- **Each staff must be accountable for the outcomes of the given task.**

- **Transparency & Good Governance are needed.**
- **Reduce subjectivity: use evidences and data in decision-making.**

## **Priority of Service**

*(users' survey - Broadbent 1993)*

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- 1. Provision of up-to-date books, journals, and other information sources**
- 2. Quality of information services and products (reliability, currency, etc.)**
- 3. Inter-library loan service**
- 4. Timely delivery of products and services**
- 5. Understanding of users' information needs**
- 6. Access to databases (online and CD-ROM)**
- 7. Quality of staff assistance and support to users**
- 8. Range of material in collection (e.g. subject areas)**
- 9. Gaining top management support**
- 10. Servicing all sections of the Department**
- 11. Competence and qualifications of staff**

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*Thank you for your attention  
& response*